



CONTRACT DATA SHEET

Monroe County Division of Purchasing
200 County Office Building, Rochester NY 14614

TITLE: LUBRICANTS

CONTRACT #: 1105-03

CONTRACT DATES: 12/18/03-11/30/06

BUYER: WALTER B. LARAUS
PHONE: (585) 753-1121
FAX: (585) 753-1104

VENDOR(S): Lubrication Engineer Inc.
294 Dunbar Rd.
Hilton, NY 14468
PH: 800/537-7683

TERMS AND CONDITIONS

BID ITEM:

LUBRICANTS

FOR:

DEPARTMENT OF ENVIRONMENTAL SERVICES

DEPARTMENT CONTACT:

Gordie Weller, (585) 760-7506

DUPLICATE COPIES:

Please submit your bid in duplicate; the original and one (1) copy.

BID INFORMATION:

At the time of bid, the bidder shall supply detailed specifications covering the item(s) contained herein and shall clearly indicate any areas in which item or items offered do not fully comply with the specifications contained herein.

SUBMITTAL OF FORMAL PROPOSAL:

Bid proposal must be legible and submitted in the original form, bearing an original signature. **COPIES AND FACSIMILES ARE NOT ACCEPTABLE.**

All bidders must submit proof that they have obtained the required **Worker's Compensation** and **disability benefits** coverage or proof that they are exempt.

SPECIFICATION ALTERATIONS:

Specifications will be construed to be complete and be considered the entire description of the goods or services upon which Monroe County is now seeking bids. **Only formal written addenda can materially alter this set of specifications.** No verbal statement made by a Monroe County employee or anyone else is binding nor shall such statement be considered an official part of this public bid proposal.

QUANTITIES:

The quantities listed on are the estimated annual requirements and should not be construed to represent either maximum or minimum quantities to be ordered during the contract term. **Estimates are based upon actual annual usage for 2002 & 2003 by County departments only.**

BRAND REFERENCE:

References to a manufacturer's product by brand name or number are done solely to establish the minimum quality and performance characteristics required. Bidders may submit bids on alternates, but must attach two (2) copies of manufacturer specifications for any alternate at the time of the bid. Further, the bidder must demonstrate that the alternate proposed has a sufficient operating track record to show the equipment will perform per the specified brand. The acceptance of a bidder's alternate rests solely with Monroe County.

QUALIFIED BIDDER:

Each bidder must be prepared to present satisfactory proof of his capacity and ability to perform this contract. Such proof may include, but is not limited to, an inspection of the bidder's facilities and equipment, financial statements, references and performance of similar contracts. **The Purchasing Manager reserves the right to reject any bid where the bidder cannot satisfy the County as to his ability to perform. Monroe County reserves the right to reject any and all bids** if the Monroe County Purchasing Manager deems said action to be in the best interests of Monroe County.

METHOD OF AWARD:

Monroe County intends to award one or more contract(s) to the lowest responsive and responsible bidder(s). The County reserves the right to award the bid as a **whole or by Group, depending on whichever method results in the lowest overall cost to the County. Separate awards will be considered only when the price offered is great enough to offset the additional costs inherent to multiple contracts.** Bidders are not required to bid on every Group included in the bid; however, they must bid on every item within each Group in order to be considered. **The County reserves the right to reject any and all bids** if the Purchasing Manager deems said action to be in the best interest of the County.

CONTRACT TERM:

Contract will start with the date of the contract award and run through **November 30, 2004**, with the option to renew the contract up to four (4) additional twelve (12) month periods with the mutual consent of both parties.

PRICE CHANGES:

Price changes may be proposed by either party no later than forty-five (45) days prior to contract extension, based upon manufacturer price changes which must be supported with documentation. Should price changes not be acceptable to both parties, the contract will not be extended. Prices may change only at the time of extension.

MINIMUM ORDER:

No minimum order is specified for this contract. Agencies must be able to order as needed. **Political subdivisions and others authorized by law may participate in this contract.**

DELIVERY:

All deliveries to be F.O.B. Monroe County to agency as specified by a Purchase Order. Delivery costs must be built into the unit prices bid. Deliveries must be made within **two (2) weeks** after receipt of purchase order number. The County reserves the right to terminate the contract in the event the specified delivery time is not met.

PURCHASE ORDER ISSUANCE:

Delivery of services may be directed by the receipt of a Purchase Order only. **Items that are not part of this bid will not be paid for by Monroe County.** As to all purchase orders issued by Monroe County, exceptions may only be authorized, in writing, by the Purchasing Manager or his authorized agent prior to delivery.

**BILLING
PROCEDURE:**

All invoices for items sold any authorized agency as a result of this contract must be billed in the following manner: Purchase Order #, Quantity, Description of Item Purchased, BP#, Item #, Extension and Total. **ALL INVOICES MUST BE MARKED WITH THE PURCHASE ORDER NUMBER. INVOICES WITHOUT THIS INFORMATION WILL NOT BE PROCESSED FOR PAYMENT.**

**WARRANTY/
GUARANTEE:**

All warranties by manufacturer shall apply. Bidder shall, as part of its proposal, furnish its warranty/guarantee for all goods/services to be furnished hereunder. As a minimum, Bidder shall warrant all goods for a period as stated herein or exact length will be specified e.g. one year from date of acceptance. Bidder shall be obligated to repair or replace all defects in material or workmanship which are discovered or exist during said period. All labor, parts and transportation shall be at Bidder's expense.

**UNCONTEMPLATED
PURCHASES:**

Monroe County reserves the right to request separate bids for such quantities of items on this contract that may be best procured via separate public bid offering and to otherwise act in furthering its own best interests.

SUBCONTRACT:

The Contractor shall not subcontract any work without first obtaining the written consent of the Monroe County Purchasing Manager.

RELATED ITEMS:

The County reserves the right to add miscellaneous related items to this contract during the contract term upon agreement by both parties as to the price. Approval must be given in writing by the Purchasing Manager or his Designee.

**REPORT OF
PURCHASE:**

The Contractor must, upon request, provide the County Purchasing Manager with detailed information showing how much of each item was delivered, to any and all agencies under this contract. This includes deliveries to not only the County but any other municipality or agency which orders from this contract.

OTHER AGENCIES:

The Contractor(s) must honor the prices, terms and conditions of this contract with political subdivisions, school districts, fire districts or other district or public authority located entirely or partly within Monroe County. Usage of this contract by any of these other political subdivisions or agencies or corporations will have to be coordinated between that subdivision or agency or corporations and the contractor. Orders placed against this contract between any subdivision or agency or corporation will be contracts solely between the Contractor(s) and those entities. Monroe County will not be responsible for, nor will it have any liability or other obligation for, such contract between the Contractor(s) and any third party.

INDEMNIFICATION:

The Contractor agrees to defend, indemnify and save harmless the County, its officers, agents, servants and employees from and against any and all liability, damages, costs or expenses, causes of action, suits, judgments, losses and claims of every name not described, including attorneys' fees and disbursements, brought against the County which may arise, be sustained, or occasioned directly or indirectly by any person, firm or corporation arising out of or resulting from the performance of the services by the Contractor, arising from any act, omission or negligence of the Contractor, its agents and employees, or arising from any breach or default by the Contractor under this Agreement. Nothing herein is intended to relieve the County from its own negligence or misfeasance or to assume any such liability for the County by the Contractor.

TECHNICAL SPECIFICATIONS

1. ENGINE OIL, SINGLE GRADES, Non-Detergent

A mineral oil product with excellent flow-ability and anti-foam properties.

TYPICAL PHYSICAL CHARACTERISTICS:

SAE Grade	30W	40W
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2. ENGINE OIL, MULTI-GRADES

Premium quality multi viscosity lubricants designed for all-weather operation of four cycle engines in passenger cars, light trucks, powerboats, motorcycles and other stationary and mobile equipment. Must meet all major car manufacturers' oil recommendations for multi-grade oils, allow faster cranking in cold weather conditions, minimize deposits under heavy-duty and stop-and-go driving conditions.

APPLICATIONS:

Passenger cars and light trucks.

Hydraulic systems, if the equipment manufacturer recommends or permits a motor oil.

TYPICAL PHYSICAL CHARACTERISTICS:

SAE Grade	5W30	10W30	10W40
API Rating	SH/CC	SH/CD	SH
Viscosity			
cSt @ 40°C	65.0	68.0	85.0
cSt @ 100°C	10.7	10.5	13.9
Viscosity Index	130 min	130 min	130 min
CCS Viscosity			
cP @ -20°C	3300.0	3200.0	3200.0
Flash Point (COC)°F	408	410	411
Pour Point, °F	-34	-31	-32

3. ENGINE OIL, MULTI-GRADE, 15W40, EXTRA HEAVY DUTY

Multi-grade premium crankcase lubricants designed for superior performance under the most severe conditions found in modern heavy-duty diesel engines. Must reduce oil and fuel consumption, have excellent deposit control for cleaner engine, maintain oil pressure under heavy load conditions, excellent TBN retention to prevent corrosion wear, and have excellent shear stability. Must have outstanding oxidation resistance to minimize oil thickening, contain low ash to minimize deposits and have a superior high temperature stability.

PERFORMANCE APPROVALS:

Exceed API Service:

CG-4, CF-4, CF-2, CF, CE, CD-II, CD/SH

MIL-L-2104F

CAT TO-2

Mack EO-L and EO-K-2

Allison

C-3/C-4.

APPLICATIONS:

- Mixed fleets
- Construction
- Heavy duty automotive diesel and gasoline engines specifying single-grade viscosity oil.
- Mobile equipment hydraulic systems specifying engine oils.
- On and off highway equipment
- Farm
- Marine

TYPICAL PHYSICAL CHARACTERISTICS:

SAE	15W40
Gravity, API	29
CCS Viscosity	
cP @ -15°C	3300.0
Viscosity, cSt @ 40°C	116.0
Viscosity, cSt @ 100°C	14.0
Viscosity Index	140
Flash Point (COC)°F	420
Pour Point, °F	-27
Ash, Sulfated, wt %	0.95
Total Base Number (TBN)	8.5

4. GEAR LUBRICANT, PREMIUM GL5

Multi-purpose, extreme pressure gear lubricants formulated to meet the severe, high temperature demands placed on modern automotive and heavy-duty equipment. Must provide outstanding rust and corrosion protection, enhance friction properties, have excellent limited slip properties, and protect gears against scuffing and wear. Must have excellent load carrying capacity, demulsibility and control deposits.

MUST MEET THE FOLLOWING SPECIFICATIONS:

API GL5, Mack GO-H

APPLICATIONS:

- . Automotive and heavy duty axle service
- . Service fill limited slip
- . Conventional differentials
- . Mixed fleets
- . On and off highway equipment
- . Hypoid gear sets
- . Manual transmissions
- . Heavy duty equipment

TYPICAL PHYSICAL CHARACTERISTICS:

SAE Grade	80W90	85W140
Viscosity Index	108	95
Viscosity		
cST @ 40°C	130.0	380.0
cST @ 100°C	14.2	27.0
Gravity, API	26.5	26.0
Flash Point (COC)°F	410	465
Pour Point, °F	-20	0
Timken OK Load, lbs	60	60
Foaming Tendency, ASTM	Pass	Pass
Copper Corrosion Rating	2	2

5. TRANSMISSION FLUID, AUTOMATIC

A premium multi-purpose fluid formulated from selected high quality base stocks and premium additives. Must provide excellent stability for long service life, eliminate transmission noise and vibration, and provide superior cold temperature performance. Must protect against rust and corrosion, reduce wear of critical parts under all operating conditions. Must be compatible with all transmission seal materials.

APPLICATIONS:

Suitable for Automatic Transmissions in: all North American cars and trucks that specify General Motors Dexron III, Dexron II, Dexron, Type A Suffix A, and Ford Mercon, CJ and H automatic transmission fluid, Volkswagen, Nissan, BMW, Honda, Subaru, Isuzu, Mitsubishi, Fiat, Audi, Alfa Romeo, Peugeot, Renault, Porsche, Mazda and Toyota vehicles. Suitable for mobile equipment hydraulics and for powershift transmissions that specify Allison C-4 or Caterpillar TO-2 transmission fluids.

TYPICAL PHYSICAL CHARACTERISTICS:

Gravity, API	31.2
Viscosity	
cSt @ 40°C	37.1
cSt @ 100°C	8.2
cP @ -40°C	16400
cP @ -20°C	1150
Viscosity Index	205
Flash Point (COC)°F	305
Pour Point, °F	-54
Color	Red

6. TURBINE OIL, HYDRAULIC, R&O, AW32

FEATURES

- Excellent anti-wear properties
- Superior hydrolytic stability
- Excellent rust protection
- Excellent anti-foam characteristics
- Excellent thermal and oxidation stability
- Excellent demulsibility
- Superior filterability

PERFORMANCE APPROVALS

- Cincinnati Milacron P-68, P-69, P-70
- Denison HF-0, HF-1, HF-2
- Sperry-Vickers M-2950-S, I-286-S, 35VQ25
- US Steel 126 & 127
- DIN 51524, Par 2
- AFNON E 48-603
- Racine, Variable Volume Vane Pump
- GM, LH-01-1, LH-06-1, LH-15-1

TYPICAL PHYSICAL CHARACTERISTICS:

ISO Grade	32
Viscosity Index	110
Viscosity	
cSt @ 40°C	30.5
cSt @ 100°C	5.3
Flash Point (COC) °F	405
Pour Point, °F	-25
Rust Test	Pass
Demulsibility @ 54.5°C	10
@ 82°C	-----

UNIT PRICE SHEET

<u>COMMODITY DESCRIPTION</u>	<u>UNIT</u>	<u>UNIT PRICE</u>
GROUP I - LUBRICATION ENGINEER, INC.		
1275 Almaplex Industrial Grease, 35 lb. pail	Pail	\$152.48
1275 Almaplex Industrial Grease, 50/14.5 oz. tube/cs, 50#/cs.	Case	\$245.72
3751 Almagard Vari-Purpose Grease, 35 lb. pail	Pail	\$177.30
4700 Monolec Industrial Grease, 120 lb. drum	Drum	\$508.00
9200 Almasol Dry Film Lube, 12/11 oz. can/cs, 25#/cs, Aerosol	Case	\$102.70
5100 Pyroshield Gear Lube, 12/13 oz. can/cs, 25#/cs, Aerosol	Case	\$109.38
300 Monolec Enclosed Gear Lube, 120 lb. drum	Drum	\$430.32
607 Almasol Vari-Purpose Gear Lube, 35#/pail	Pail	\$126.95
608 Almasol Vari-Purpose Gear Lube, 35#/pail	Pail	\$126.95
703 Monolec Enclosed Gear Lube, 35#/pail	Pail	\$116.16
6401 Monolec Turbine R&O AC Oil, 5 gal/35#/pail	Pail	\$74.49
6402 Monolec Turbine R&O AC Oil, 5 gal/35#/pail	Pail	\$74.49
6403 Monolec Turbine R&O AC Oil, 5 gal/35#/pail	Pail	\$74.49
6404 Monolec Turbine R&O AC Oil, 5 gal/35#/pail	Pail	\$74.49
6406 Monolec Turbine R&O AC Oil, 5 gal/35#/pail	Pail	\$74.49
6110 Monolec Hydraulic Turbine Oil, 55 gal/420#/drum	Drum	\$780.44
6110 Monolec Hydraulic Turbine Oil, 5 gal/35#/pail	Pail	\$74.80
2410 BTU Total Treat Diesel Fuel Improver, 5 gal/pail	Pail	\$246.91
2059 Monolex Penetrating Oil, 12/12 oz. can/cs, 25#/cs, Aerosol	Case	\$64.22
6760 LE Transformer Oil 5 gal/35#/pail	Pail	\$60.47
9220 Monolec Synthetic Industrial Oil, 5 gal/pail	Pail	\$187.16
9068 Monolec Synthetic Industrial Oil, 5 gal/pail	Pail	\$182.64
6404 Monolec Turbine R&O AC Oil, 55 gal/420#/drum	Drum	\$777.05
2300 L-X Heavy Duty Chemical Supplement, 55 gal/420#/drum	Drum	\$833.56
2300 L-X Heavy Duty Chemical Supplement, 5 gal/35#/pail	Pail	\$81.07
703 Monolec Enclosed Gear Lubricant, 55 gal/400#/drum	Drum	\$1257.66

<u>COMMODITY DESCRIPTION</u>	<u>UNIT</u>	<u>UNIT PRICE</u>
GROUP II - SUPERIOR LUBRICANTS CO., INC.		
CAM2 HD 40W Engine Oil, Single Grade, Detergent, 55 gallon	Drum	\$185.90
CAM2 N-D40W Engine Oil, Single Grade, Non-Detergent, 55 gallon	Drum	\$147.95
CAM2 5W30 Engine Oil, Multi-Grade, Bulk	Gal	\$3.128
CAM2 5W30 Engine Oil, Multi-Grade, 12/1 qt. cont./case	Case	\$14.12
CAM2 15W40 Engine Oil, Multi-Grade, Super Heavy Duty, 55 gallon	Drum	\$167.20
CAM2 15W40 Engine Oil, Multi-Grade, Super Heavy Duty, Bulk	Gal	\$2.95
CAM2 15W40 Engine Oil, Multi-Grade, Super HD, 12/1 qt. cont./case	Case	\$14.12
CAM2 80W90 Gear Lubricant, 55 gallon	Drum	\$283.80
CAM2 Dexron Automatic Transmission Fluid, 55 gallon	Drum	\$172.04
CAM2 Dexron Automatic Transmission Fluid, Bulk	Gal	\$2.90
CAM2 AW32 Hydraulic Oil, 55 gallon	Drum	\$119.35
CAM2 AW32 Hydraulic Oil, Bulk	Gal	\$1.91
Citgo Lithoplex CM-2 Multipurpose Grease, 120# Keg, #55352K	Keg	\$217.20
Citgo Lithoplex CM-2 Multipurpose Grease, 14 oz. tube, #55352T	Each	\$1.91
MotorCraft Mercon V, 55 gallon	Drum	\$550.00
MotorCraft Syn. 75w90, 12 qt./case	Case	\$121.56
MotorCraft Syn. 75w140, 12 qt/case	Case	\$168.06

MONROE COUNTY PURCHASING Vendor Performance Survey

Contract Title:

Contract Number:

Vendor:

Please rank the vendor performing the contract specified on a scale from "1" to "10" with "1" being poor, "5" average and "10" excellent. Please include any additional comments or suggestions in the space provided below. Monroe County Purchasing appreciates your input.

	Poor				Average					Excellent
	1	2	3	4	5	6	7	8	9	10
Item(s) supplied met specifications										
Product provided value (taking into account price, quality, etc.)										
Timeliness of delivery										
Completeness and accuracy of order										
Ability to contact representatives of vendor when needed? (If unavailable was call back prompt?)										
Invoices received promptly and accurately										
Recommendations received from the vendor (ie. product information, cost saving strategies, ideas for better use of resources, etc.)										

Survey Completed by:

Name:

Title:

Agency:

Telephone: _____ Fax:

E-mail:

Please submit this survey to Monroe County Purchasing.