



Office of the County Executive
Monroe County, New York

Adam J. Bello
County Executive

November 10, 2022

To The Honorable
Monroe County Legislature
407 County Office Building
Rochester, New York 14614

OFFICIAL FILE COPY	
No.	<u>220400</u>
Not to be removed from the Office of the Legislature of Monroe County	
Committee Assignment	
HUMAN SERVICES	-L
WAYS & MEANS	

Subject: Authorize Contracts to Provide Temporary Ventilator and Pediatric Unit Nursing and Respiratory Staff at Monroe Community Hospital

Honorable Legislators:

I recommend that Your Honorable Body authorize contracts with Adaptive Workforce Solutions; The Caswood Group, Inc.; Cross Country Staffing, Inc. DBA Cross Country Healthcare Services; ProLink Healthcare, LLC, a subsidiary company of ProLink Staffing Services, LLC; and any other qualified nursing or respiratory staffing agency, in the total aggregate amount not to exceed \$1,000,000 collectively, to provide nursing and respiratory supplemental staff on a temporary basis to the Ventilator and Pediatric Unit at Monroe Community Hospital for the period January 1, 2023 through December 31, 2023, with the option to renew for three (3) additional one-year terms in a total aggregate amount not to exceed \$1,000,000 per year with a three (3) percent inflation consideration added to each year.

Monroe Community Hospital must maintain adequate staffing for specialized unit patient care. These contracts will provide supplemental staffing for certified nursing assistants, licensed practical nurses, registered nurses, and respiratory therapists on the Ventilator and Pediatric Unit at the hospital. The necessity of having a number of temporary agencies to provide licensed personnel is crucial in order to assure proper staffing is met at all times.

A Request for Proposals was issued for these services with Adaptive Workforce Solutions; The Caswood Group, Inc.; Cross Country Staffing, Inc. DBA Cross Country Healthcare Services; and ProLink Healthcare, LLC, a subsidiary company of ProLink Staffing Services, LLC, selected as the most qualified to perform these services.

The specific legislative action required is to authorize the County Executive, or his designee to execute contracts, and any amendments thereto, with Adaptive Workforce Solutions, 3451 South Mercy Road, Suite 103, Gilbert, Arizona 85297; The Caswood Group, Inc., 811 Ayrault Road, Suite 2, Fairport, New York 14450; Cross Country Staffing, Inc. DBA Cross Country Healthcare Services, 6551 Park of Commerce Boulevard, Boca Raton, Florida 33487; ProLink Healthcare, LLC a subsidiary company of ProLink Staffing Services, LLC, 4600 Montgomery Road, Suite 300, Cincinnati, Ohio 45212, and any other qualified nursing or respiratory staffing agency, to provide nursing and respiratory supplemental staff on a temporary basis to the Ventilator and Pediatric Unit at Monroe Community Hospital, in a total aggregate amount not to exceed \$1,000,000 collectively for the period of January 1, 2023 through December 31, 2023, with the option to renew for three (3) additional one-year terms in a total aggregate amount not to exceed \$1,000,000 per year with a three (3) percent inflation consideration added to each year.

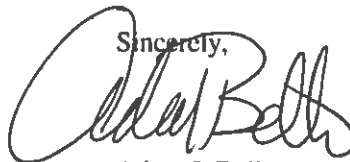
Funding for these contracts is included in the proposed 2023 operating budget of Monroe Community Hospital, hospital fund 9012, funds centers 6203180000, FRIE Ventilator and 6203190000, FRIE Pediatric, and will be requested in future years' budgets. No additional net County support is required in the current Monroe County Budget.

This action is a Type II Action pursuant to 6 NYCRR § 617.5(c)(26) ("routine or continuing agency administration and management, not including new programs or major reordering of priorities that may affect the environment") and is not subject to further review under the State Environmental Quality Review Act.

The records in the Office of the Monroe County Treasury have indicated that neither Adaptive Workforce Solutions, The Caswood Group, Inc., Cross Country Staffing, Inc. DBA Cross Country Healthcare Services, ProLink Healthcare, LLC a subsidiary company of ProLink Staffing Services, LLC, nor any of their principal officers, owe any delinquent Monroe County Property taxes. The principal officers of the firms are:

Adaptive Workforce Solutions, CEO and Principal: Stan Rashkin
Adaptive Workforce Solutions, COO and Principal: Martha White
The Caswood Group, Inc., Owner: Isabel Casamayor
The Caswood Group, Inc., Vice President, Operations: Mercedes Casamayor
Cross Country Healthcare Services, Publicly-held C-Corporation (NASDAQ: CCRN)
ProLink Healthcare, LLC, Co-Owner: Tony Munafo
ProLink Healthcare, LLC, Co-Owner: Mike Munafo

I recommend that this matter be referred to the appropriate committee(s) for favorable action by Your Honorable Body.

Sincerely,


Adam J. Bello
Monroe County Executive