



Office of the County Executive

Monroe County, New York

Adam J. Bello
County Executive

May 5, 2023

OFFICIAL FILE COPY	
No.	230172
Not to be removed from the Office of the Legislature of Monroe County	
Committee Assignment	
WAYS & MEANS	-L

To The Honorable
Monroe County Legislature
407 County Office Building
Rochester, New York 14614

Subject: Authorize a Contract with Brown & Brown of New York, Inc. to Act as Insurance Broker of Record for the County of Monroe

Honorable Legislators:

I recommend that Your Honorable Body authorize a contract with Brown & Brown of New York, Inc. for the purpose of serving as the County's Insurance Broker of Record in connection with the administration of the County's insurance and self-insurance program, at a fixed rate of \$58,500, for the period of October 1, 2023 through September 30, 2024, with the County's option to renew the contract for two (2) additional one-year terms at the rate of \$58,500 per year.

Monroe County has a self-insured retention for general liability claims of \$2,000,000. The County has traditionally contracted with an outside entity to act as its Broker of Record to procure policies of insurance for excess general liability, real and personal property, aviation, worker's compensation, cyber, boiler and machinery and other coverages, and to assist the County in the administration of its self-insurance program.

A Request for Qualifications was issued for the provision of these services and Brown & Brown of New York, Inc. was selected as the most qualified to provide the services.

The specific legislative action required is to authorize the County Executive, or his designee, to execute a contract, and any amendments thereto, with Brown & Brown of New York, Inc., 45 East Avenue, Rochester, New York 14604, to serve as the County's Insurance Broker of Record in connection with the administration of the County's insurance and self-insurance program, at a fixed rate of \$58,500 for the period of October 1, 2023 through September 30, 2024, with the County's option to renew the contract for two (2) additional one-year terms at the rate of \$58,500 per year.

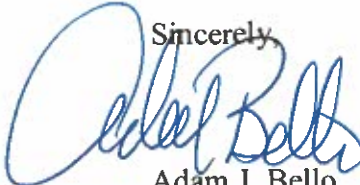
This is a Type II Action pursuant to 6 NYCRR Section 6217.5(c)(26) ("routine continuing agency administration and management not including new programs or major reordering of priorities that may affect the environment") and is not subject to further review under the New York State Environmental Quality Review Act.

Funding for this contract is included in the 2023 Monroe County budget, internal service fund 9020, funds center 1275010000, Liability Insurance. No additional net County support is required in the current Monroe County budget.

The records in the office of the Monroe County Treasury have indicated that neither Brown & Brown of NY, Inc., nor any of its principal officers, owe any delinquent Monroe County property taxes. The principal officers of the firm are:

Donald McGowan, President
Nicholas Dereszynski, Executive Vice President
Andrew Meloni, Executive Vice President
John Moccia, Executive Vice President
Brian Miles, Executive Vice President
Paul Rogers, Executive Vice President
Rob Duhoski, Executive Vice President
Takek Eldaher, Executive Vice President
Mark Grisanti, Vice President
John Bouchard, Vice President
Rebecca Maxwell, Vice President
James Lanni, Vice President
R. Andrew Watts, Vice President
Jeff Wittig, Vice President
Robert W. Lloyd, Vice President/Secretary
Anthony Robinson, Vice President/Assistant Secretary
Timothy Wiley, Treasurer

I recommend that this matter be referred to the appropriate committee(s) for favorable action by Your Honorable Body.

Sincerely,


Adam J. Bello
Monroe County Executive