

## **David A Young, Jr.**

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Webster, NY 14580

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**Objective:** To fulfill the mission and objectives of Monroe County; working with labor unions, community groups, corporations and elected leaders for economic development in our communities. Striving to position myself in areas where an asset in coordinating departments within the county directly involved with operations, business and infrastructure development. Assist and execute planning as directed by Monroe County leadership towards fiscally sound, progressive goals.

## **Employment:**

### **2021-2021: Frederick Douglass Greater Rochester International Airport**

#### ***Special Assistant to the Director***

This position utilized my abilities to communicate and direct DBE participation, communicate with the IAFF Union bargaining unit, fulfill directives of the Director under a budget, and adhere to all of the above with the ability to negotiate alternative measures dependent on operational needs. Restrictions applied during the pandemic as I was onboarding, and participated in alternative communication styles to ensure operational progress.

### **2011-2019: Rochester Building & Construction Trades Council, AFL-CIO**

#### ***President***

Working directly with 13+ Building Trades union leaders representing over 13,000 construction workers in Monroe and surrounding counties. Frequently collaborate with elected officials, government administration and outside community groups and directors on minority recruitment training/programming. Successfully negotiated 3 Project Labor Agreements in the City of Rochester within the last 3 years. Worked with the Mayor and Council in the City of Rochester on goals and objectives to target poverty-stricken areas in order to provide educational opportunities for under-educated and underprivileged residents in the community.

### **2007-2019: International Brotherhood of Electrical Workers, Local Union 86**

#### ***Business Manager***

Head representative of over 1,000 certified union electricians. Trustee of the IBEW union's benefit funds totaling \$300+ million dollars. A Vice-President of the Rochester & Vicinity Central Labor Council, AFL-CIO, with affiliation totaling over 50,000 members in Monroe and Genesee Counties, and a Vice-President of the Rochester & Genesee Valley Area Labor Federation, AFL-CIO, with affiliation totaling over 100,000 members in Monroe and surrounding 10 counties. Democratically elected by the members in the last three elections, now serving the third term (each term three years).

## **2004-2007: International Brotherhood of Electrical Workers, Local Union 86**

### ***Director of Membership Development***

Coordinated and developed programming to expand membership in the local. Implemented membership expansion programming, while also expanding the Local's contractor base and market share. The type of programming involved during my position as director of such development has shaped the current success of our local today. Understanding the needs of the members, the needs of the contractors and the demand in our communities were key elements in such development. Managed to maintain desirable fiscal course to both employees and contractors, and taxpayers, leading to increased market share.

## **2002-2004: Hewitt Young Electric, LLC (Project Manager)**

Gave estimates on electrical instruction projects, and sold the jobs as estimated based on budgets for both the contractor and client. Managed projects, overseeing quality, safety and time management, with a record of success while under my supervision.

## **1997-2002: Reynolds electrical Contractors, Inc. (Partner/Project Manager)**

Managed field personnel as well as construction projects. Many qualities were developed to enhance sales and marketability of the product and the employees.

## **1978-1997: Electrician and Member of the IBEW (began experience as Director of Membership Development 1992-1997)**

Served as an apprentice beginning in 1978, eventually becoming a journeyman and a foreman on various projects, including testing and commissioning at Van Lare Sewage Treatment Plant and in control stations on the New York City Subways. The program through the IBEW union enabled me as a young worker to "stay the course" for future growth, and provided adequate safety for myself physically, and for my future family financially. The mantra "save now for a future tomorrow" holds true in much of the structure for union careers with the union.

## **Other Work Experience:**

***Multi-Craft Apprentice Preparation Program:*** Current board member and a founder of the most successful pre-apprentice program in New York State. An extremely effective anti-poverty program in the City of Rochester and surrounding areas within Monroe County.

### ***International Brotherhood of Electrical Workers Diversity Committee:2018-2020***

A national committee developed to both increase diversity and acceptance of all into the International Brotherhood of Electrical Workers.

***Excellus Board of directors:2014-2020*** Served as a governing board member. Involved with mission statement, finances, employee benefit plans, health plan designs, cms, safety net plans, long term health plans etc.

***Regional Economic Development Council: 2012-2019*** Board member of Governor Cuomo's progressive economic development plan in New York State. While on the board, a generous amount of funds was awarded to our region, in the amount of \$90 million to invest in various projects in our local communities. Strategic planning and teamwork were key components of our success. On a smaller and more localized scale, also a board member on the Rochester Economic Council, sharing similar goals as the REDC, but focused in the City of Rochester.

***Labor Employer Relations Association (LERA):*** A member of an association whose affiliates have backgrounds from unions and management. Conversations and diverse presentations are encouraged, and many participants have excellent models and experiences to share of how unions and management can work together towards a professional, profitable and successful work environment for all.

***Excellus Rochester Regional Advisory Board:*** Current Board member of the local advisory board for one of the largest Health Care Companies in the state. Proven to be an asset in areas where working class members of the community, as well as those who require further assistance with healthcare, are concerned. Communicating with other members of the board from various factions of life has proven to be beneficial to us all as leaders in our community. The diverse membership on the board has also proven to provide successful goals for the future of Excellus and their members.

***Rochester Economic Development Corp.:*** Current board member working to bring prosperity to our community through economic development. Reviewing grant and loan applications from businesses.

## **Additional Skills/Training:**

Numerous workshops and training courses through International Foundation of Employee Benefit Plans and Rochester Regional Advisory Board, relating to investments, investment managers and health plans. Training for all responsibilities including, but not limited to, laws and ethics and responsibilities of being a trustee. Evaluation of investment managers and ERISA requirements for defined benefits, defined contributions, training trusts and health plans.

***\*\*Certifications available upon request\*\****

***\*\*Numerous references (including legislators; local, state and federal) available upon request\*\****

**SCOTT NASCA, CFA**  
snasca@gencapmgt.com

## **EXPERIENCE**

**Generation Capital Management LLC, Rochester, NY (August 2003-Present)**

President

- Chief Investment Officer and lead portfolio manager for the firm's investment process. Develop and implement investment policies to manage client's risk and return objectives. Spearhead overall investment decisions including product development and allocation percentages.
- Develop strategic marketing and sales relationships to promote the firm and increase overall revenues.
- Responsible for running the overall company, working with company attorney's and accountants in maintaining all state and federal compliance, leading client relationships and services and developing and adhering to overall firm policies and objectives.
- Quoted in Forbes, Wall Street Journal, Barron's and Bloomberg

**Karpus Investment Management, Pittsford, NY (February 1992 – August 2003)**

Principal, Corporate Vice President and Director of Equity Investments

- Responsible for security analysis and portfolio management of the firm's balanced and equity accounts for high-net worth individuals, corporations, trusts and municipalities.
- Involved in managing the overall profitability of the Firm
- Investment Committee, Management Committee and Marketing Committee member
- Contributor for The Daily Record

## **EDUCATION**

**Rochester Institute of Technology, Rochester, NY**

MBA with a concentration in Finance, February 1992

**State University of New York College at Geneseo, Geneseo, NY**

BA in Economics, May 1990

**Charlotte High School, Rochester, NY – Regents Diploma 1986**

## **DESIGNATION & MEMBERSHIPS**

**CFA Institute (AIMR)**

Chartered Financial Analyst (CFA) 2001

**CFA Society of Rochester - Member**

**Chairman Monroe County Water Authority (2018-present)**

Timothy L. Barbeto  
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An accomplished leader in skilled trades with over 30 years of experience always seeking the betterment of the workforce.

## Professional Experience

### International Brotherhood of Teamsters Local 118

#### President and Principal Officer

February 2023 – Present

Supervise, conduct, and control all the business and affairs of the Local Union, its officers, and employees. Serve as local leadership representation for the national organization. Promote and ensure labor values are supported throughout membership. Oversee negotiations and serve as liaison with local employers and elected officials. Oversee collective bargaining agreements and ensure negotiations are applied consistently and uniformly. Influence local, state and federal policies and regulations to support continuous improvements for workforce. Advocate and promote wellness and ensure health and safety standards are met. Organize and support new members. Provide ongoing communication with membership.

#### Special Assistant to Teamsters International Trustee of Local 118

August 2022 – February 2023

### Wegmans, Rochester NY

#### Industrial Master Electrician

January 1990 – July 2022

Installed electrical systems, wiring, and fixtures in facilities. Maintained electrical systems, including wiring, control, and lighting systems. Repaired electrical systems, wiring, equipment, and fixtures. Conducted troubleshooting of electrical systems and replaced faulty components. Inspected electrical systems to determine if repairs were needed. Tested electrical systems to ensure proper installation and operation. Followed state and local building regulations based on the National Electrical Code and NFPA 70E. Trained workers to install, maintain, or repair electrical wiring or equipment. Made emergency repairs to ensure business continuity.

## Boards and Committees

Secretary Treasurer to Teamsters Joint Council 46

January 2024 – present

Vice President at Large – Rochester and Genesee Valley Area Labor Federation

February 2023 – present

Board Member – Rochester Construction and Building Trades Council

February 2023 – present

Board Member – UNICON

August 2023 – present

Advisory Board Member – Finger Lakes Occupational Health Services

March 2023 – present

## Education and Professional Development

Rochester Institute of Technology, Rochester NY – Certificate Completion from the School of Applied Industrial Science

City of Rochester, Rochester NY – Certification for Master Electrician

Cornell University School of Industrial and Labor Relations, Cornell NY – Labor Studies Certification

## References

Available upon request