



Office of the County Executive

Monroe County, New York

Adam J. Bello
County Executive

November 7, 2025

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No.	250374
Not to be removed from the Office of the Legislature Of Monroe County	
Committee Assignment	
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To The Honorable
Monroe County Legislature
407 County Office Building
Rochester, New York 14614

Subject: Authorize Contracts with Consultadd, Inc. and A+ Consulting, Inc. for ERP Staff Augmentation Services

Honorable Legislators:

I recommend that Your Honorable Body authorize contracts with Consultadd, Inc. and A+ Consulting, Inc. for staff augmentation to support projects and production support activities for the Enterprise Resource Planning ("ERP") systems, in an aggregate amount not to exceed \$485,000, for the period of January 1, 2026 through December 31, 2026, with the option to renew for two (2) additional one-year periods in an aggregate amount not to exceed \$485,000 annually.

The transition from SAP to Workday is expected to be complete by February 1, 2026, however we are seeking to increase the number of systems used in various County departments that can fully integrate with Workday, and migrate additional historical SAP data into Workday for day-to-day reporting purposes. The requested contracts will keep currently knowledgeable support staff on-site to provide Workday-specific support to our own ERP Specialists.

A Request for Qualifications was issued, with Consultadd, Inc. and A+ Consulting, Inc. selected as the most qualified to provide these services.

The specific legislative action required is to authorize the County Executive, or his designee, to execute contracts, and any amendments thereto, with Consultadd, Inc., 175 Greenwich Street, 38th floor, New York City, New York 10007, and A+ Consulting, Inc., 250 Mill Street, Suite 505, Rochester, New York 14614, for staff augmentation services to support projects and production support activities for the Enterprise Resource Planning systems, in an aggregate amount not to exceed \$485,000 for the period of January 1, 2026 through December 31, 2026, with the option to renew for two (2) additional one-year periods in an aggregate amount not to exceed \$485,000 annually.

This action is a Type II Action pursuant to 6 NYCRR § 617.5(c)(26) ("routine or continuing agency administration and management, not including new programs or major reordering of priorities that may affect the environment") and is not subject to further review under the State Environmental Quality Review Act.

Funding for these contracts is included in the proposed 2026 operating budget of the Department of Information Services, internal services fund 9020, funds center 1903010000 Information Services Operations, the Department of Human Resources, general fund 9001, funds center 1701010000, Civil Service Support, and the Department of Finance, general fund 9001, funds center 1203010000 Controller's Administration. No additional net County support is required in the current Monroe County budget.

The records in the Office of the Monroe County Treasury have indicated that neither Consultadd, Inc. nor A+ Consulting, Inc., nor any of their principal officers, owe any delinquent property taxes. The principal officers of the firms are:

Consultadd, Inc.

Bharat Bhate, Founder and President

Siddharth Gawshinde, Chief Technology Officer

A+ Consulting, Inc.

Hector E. Russomando, President

Karen Lovullo, Operations Manager

I recommend that this matter be referred to the appropriate committee(s) for favorable action by Your Honorable Body.

Sincerely,



Adam J. Bello

Monroe County Executive

AJB:db