

Office of the County Executive

Monroe County, New York

Adam J. Bello
County Executive

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Committee Assignment

HUMAN SERVICES

WAYS & MEANS

March 7, 2025

To The Honorable Monroe County Legislature 407 County Office Building Rochester, New York 14614

Subject:

Amend Resolution 31 of 2024 to Amend and Increase the Contracts to Provide Temporary

Nursing Staff at Monroe Community Hospital

Honorable Legislators:

I recommend that Your Honorable Body amend Resolution 31 of 2024 to amend and increase the contracts with Adecco Medical & Science Staffing, Inc., Battle Licensed Practical Nursing, PLLC, Clinical Staffing Resources Corp., Cross Country Staffing, Inc. (d/b/a Cross Country Healthcare Services), Excel Staffing Solutions, LLC, and Maxim Healthcare Staffing Services, Inc. from a total amount not to exceed \$450,000 collectively to a total amount not to exceed \$525,000 collectively, to provide nursing staff relief on a temporary basis at Monroe Community Hospital for the period of April 1, 2024 through March 31, 2025, with the option to renew for three (3) additional one-year terms with an annual increase in an amount not to exceed 3.0% per year.

Monroe Community Hospital must maintain adequate staffing for patient care. These contracts provide for temporary relief services needed to cover absences due to illness, injury on duty, vacations, and job vacancies for certified nursing assistants, licensed practical nurses, and registered nurses at the Hospital. The necessity of having a number of temporary agencies to provide nursing personnel is crucial in order to assure proper staffing is provided at all times.

A Request for Qualifications was issued for these services, with Adecco Medical & Science Staffing, Inc., Battle Licensed Practical Nursing, PLLC, Clinical Staffing Resources Corp., Cross Country Staffing, Inc. (d/b/a Cross Country Healthcare Services), Excel Staffing Solutions, LLC, and Maxim Healthcare Staffing Services, Inc. rated the most qualified.

The specific legislative action required is to amend Resolution 31 of 2024 to amend and increase the contracts with Adecco Medical & Science Staffing, Inc., Battle Licensed Practical Nursing, PLLC, Clinical Staffing Resources Corp., Cross Country Staffing, Inc. (d/b/a Cross Country Healthcare Services), Excel Staffing Solutions, LLC, and Maxim Healthcare Staffing Services, Inc., from a total amount not to exceed \$450,000 collectively to a total amount not to exceed \$525,000 collectively, to provide nursing staff relief on a temporary basis at Monroe Community Hospital for the period of April 1, 2024 through March 31, 2025, with the option to renew for three (3) additional one-year terms with an annual increase in an amount not to exceed 3.0% per year.

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This action is a Type II Action pursuant to 6 NYCRR § 617.5(c)(26) ("routine or continuing agency administration and management, not including new programs or major reordering of priorities that may affect the environment") and is not subject to further review under the State Environmental Quality Review Act.

Funding for these contracts is included in the 2025 operating budget of Monroe Community Hospital, hospital fund 9012, funds center 6203010000, Nursing Administration, and will be requested in future years' budgets. No additional net County support is required in the current Monroe County Budget.

The records in the Office of the Monroe County Treasury have indicated that neither Adecco Medical & Science Staffing, Inc., Battle Licensed Practical Nursing, PLLC, Clinical Staffing Resources Corp., Cross Country Staffing, Inc. (d/b/a Cross Country Healthcare Services), Excel Staffing Solutions, LLC, Maxim Healthcare Staffing Services, Inc., nor any of their principal officers, owe any delinquent Monroe County Property taxes. The principal officers of the firms are:

Adecco Medical & Science Staffing, Inc.: Publicly Traded Company (ISIN: CH0012138605)

Battle Licensed Practical Nursing, PLLC: Robert L. Battle, Jr., Owner

Clinical Staffing Resources Corp.: Daniel Weinberger, Owner and President

Cross Country Staffing Inc.: Publicly-held C-Corporation (NASDAQ: CCRN)

Excel Staffing Solutions, LLC.: Kelly Shamp, Owner and President

Maxim Healthcare Staffing Services, Inc.: Bill Butz, President, Adam Gier, Business Development

Manager

I recommend that this matter be referred to the appropriate committee(s) for favorable action by Your Honorable Body.

Sincerety,

Adam J. Bello

Monroe County Executive