

Intro. No. ____

RESOLUTION NO. ____ OF 2024

**CONFIRMING APPOINTMENT TO THE COUNTY OF MONROE INDUSTRIAL
DEVELOPMENT AGENCY**

BE IT RESOLVED BY THE LEGISLATURE OF THE COUNTY OF MONROE, as follows:

Section 1. In accordance with Sections 856 and 916 of the General Municipal Law of New York State, the following appointment is confirmed:

County of Monroe Industrial Development Agency

- Brian E. Hickey of 71 Creek Ridge, Pittsford, New York 14534, for a term to begin immediately, and who shall serve at the pleasure of the Legislature.

Section 2. This resolution shall take effect in accordance with Section C2-7 of the Monroe County Charter.

File No. 25-0141
Matter of Urgency

ADOPTION: Date: _____

Vote: _____

BRIAN E HICKEY**71 Creek Ridge, Pittsford, NY 14534****Professional Summary**

Held numerous leadership positions over the course of a 46-year career in Commercial Banking. Retired in December 2020. Resided in New York State for entire life. Most working life was spent in the Rochester NY area with brief periods in the NYC area and Buffalo NY.

Responsibilities over the last 26 years were devoted to co-leading Commercial Banking for M&T Bank, headquartered in Buffalo, NY. Within that period, also served as Rochester Regional President for 12 years. Currently serve as a consultant.

Commercial Banking leadership entailed overseeing Commercial Lending, Commercial Real Estate Lending and Auto Floor Plan Lending throughout the Northeastern and Mid-Atlantic States as well as Florida with the exception of New York City and Washington D.C. Total annual revenue at the time of retirement approximated \$2Billion with loan commitments of approximately \$80Billion. Responsible for fee-based businesses, product development, marketing and technology investment in support of commercial banking. Managed the bank's relationships with federal, state and local governments.

Work History

2021-Present- M&T Bank - Consultant

1994-2020 - M&T Bank

1989-1994 - HSBC (Marine Midland) Rochester NY - Regional President and Western Regional Executive

1974-1989 - Chase Bank, Lincoln First Bank, Chase Lincoln First Bank

Commitment to Monroe County and Rochester

As a community banker, was devoted to helping make Monroe County and Rochester a more successful community for all its citizens.

- Developed M&T Bank's Low Income Housing Tax Credit Group which invested in more than 20 developments in Monroe County resulting in 3200 affordable housing units.
- United Way of Greater Rochester and the Finger Lakes - Co-chaired Success by Six and Kids on Track Initiatives. Member of the Million Dollar Roundtable.
- Nazareth University - past Chairperson of the Board of Directors and longtime board member. Sponsored the creation of the Brian and Jean Hickey Center for Interfaith Studies and Dialogue to promote understanding among people of different faiths. Adjunct faculty member in the school of business.
- Greater Rochester Chamber of Commerce (formerly Rochester Business Alliance) - past Chairperson and longtime board member
- Unshackle Upstate- Founder of non-partisan advocacy organization to promote business growth in New York State

Education

RIT- Masters Business Administration

St. Bonaventure University- Bachelors Business Administration