By Legislators Hasman and Maffucci



## Office of the County Executive

Monroe County, New York

Adam J. Bello
County Executive

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Committee Assignment

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HUMAN SERVICES

WAYS & MEANS

November 8, 2024

To The Honorable Monroe County Legislature 407 County Office Building Rochester, New York 14614

Subject: Authorize Contracts to Provide Temporary Respiratory Therapy Staff at Monroe

Community Hospital

Honorable Legislators:

I recommend that Your Honorable Body authorize contracts with Barton Healthcare Staffing LLC and Cross Country Staffing Inc. (d/b/a Cross Country Healthcare Services), in a total amount not to exceed \$100,000 collectively, to provide respiratory therapy staff relief on a temporary basis at Monroe Community Hospital ("MCH") for the period January 1, 2025 through December 31, 2025, with the option to renew for three (3) additional one-year extensions, with escalations for the extensions to be limited to a three (3) percent inflation consideration added each year.

Monroe Community Hospital must maintain adequate clinical staffing for patient care. These contracts will provide for temporary relief services needed to cover absences due to illness, injury on duty, vacations, and job vacancies for Respiratory Therapy services at MCH. The necessity of having a number of temporary agencies to provide respiratory therapy personnel is crucial in order to assure proper staffing is met at all times.

A Request for Proposals was issued for these services. Barton Healthcare Staffing and Cross Country Staffing, Inc. (d/b/a Cross Country Healthcare Services) were selected as the most qualified to perform these services.

The specific legislative action required is to authorize the County Executive, or his designee to execute contracts, and any amendments thereto, with Barton Healthcare Staffing LLC, 300 Jubilee Drive, Peabody, Massachusetts 01980, and Cross Country Staffing Inc. (d/b/a Cross Country Healthcare Services), 6551 Park of Commerce Boulevard NW, Boca Raton, Florida 33431, to provide clinical staff relief on a temporary basis at Monroe Community Hospital in a total amount not to exceed \$100,000 collectively for the period of January 1, 2025 through December 31, 2025, with the option to renew for three (3) additional one-year extensions, with escalations for the extensions to be limited to a three (3) percent inflation consideration added each year.

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This action is a Type II Action pursuant to 6 NYCRR § 617.5(c)(26) ("routine or continuing agency administration and management, not including new programs or major reordering of priorities that may affect the environment") and is not subject to further review under the State Environmental Quality Review Act.

Funding for these contracts is included in the proposed 2025 operating budget of Monroe Community Hospital, hospital fund 9012, funds center 6203120000, Respiratory Therapy, and will be requested in future years' budgets. No additional net County support is required in the current Monroe County Budget

The records in the Office of the Monroe County Treasury have indicated that neither Barton Healthcare Staffing LLC, nor Cross Country Staffing Inc. (d/b/a Cross Country Healthcare Services), nor any of their principal officers, owe any delinquent Monroe County Property taxes. The principal officers of the firms are:

Barton Healthcare Staffing LLC Rob Indresano, President & COO

Cross Country Staffing Inc.
Tonya Fazio, Regional Director
Bridget Lombardo, Regional Manager

I recommend that this matter be referred to the appropriate committee(s) for favorable action by Your Honorable Body.

Adam Bello

Monroe County Executive