



CONTRACT DATA SHEET

Monroe County Division of Purchasing
200 County Office Building, Rochester NY 14614

TITLE: TRAFFIC MARKING PAINT

CONTRACT #: 0203-12 (4700006833)

CONTRACT DATES: 03/16/12 – 02/28/17

BUYER: SHARON A. BERNDT
PHONE: 585/753-1110
FAX: 585/753-1104

VENDOR(S): FRANKLIN PAINT CO., INC.
259 COTTAGE STREET
FRANKLIN, MA 02038

PH: (508) 528-0303
FAX: (508) 528-8152

TERMS AND CONDITIONS

BID ITEM: TRAFFIC MARKING PAINT

FOR: Department of Transportation

DEPARTMENT CONTACT: Brent Penwarden, (585) 753-7733

DUPLICATE COPIES: **PLEASE SUBMIT YOUR BID IN DUPLICATE; THE ORIGINAL AND ONE (1) COPY.**

BID INFORMATION: At the time of bid, the bidder shall supply detailed specifications covering the item(s) contained herein and shall clearly indicate any areas in which item or items offered do not fully comply with the specifications contained herein.

SUBMITTAL OF FORMAL PROPOSAL: Bid proposal must be legible and submitted in the original form, bearing an original signature. **EMAILS AND FACSIMILES ARE NOT ACCEPTABLE.**

All bidders must submit proof that they have obtained the required **Workers' Compensation** and **disability benefits** coverage or proof that they are exempt.

SPECIFICATION ALTERATIONS: Specifications will be construed to be complete and be considered the entire description of the goods or services upon which Monroe County is now seeking bids. **Only formal written addenda can materially alter this set of specifications.** No verbal statement made by a Monroe County employee or anyone else is binding nor shall such statement be considered an official part of this public bid proposal.

QUANTITIES: The quantities listed are the estimated annual requirements and should not be construed to represent either maximum or minimum quantities to be ordered during the contract term. **Estimates are based upon actual annual usage for 2006-2011 by County departments only.**

BRAND REFERENCE: References to a manufacturer's product by brand name or number are done solely to establish the minimum quality and performance characteristics required. Bidders may submit bids on alternates, but must attach two (2) copies of manufacturer specifications for any alternate at the time of the bid. Further, the bidder must demonstrate that the alternate proposed has a sufficient operating track record to show the equipment will perform per the specified brand. The acceptance of a bidder's alternate rests solely with Monroe County.

QUALIFIED BIDDER:

Each bidder must be prepared to present satisfactory proof of his capacity and ability to perform this contract. Such proof may include, but is not limited to, an inspection of the bidder's facilities and equipment, financial statements, references and performance of similar contracts. **The Purchasing Manager reserves the right to reject any bid where the bidder cannot satisfy the County as to their ability to perform.** Monroe County reserves the right to reject any and all bids if the Monroe County Purchasing Manager deems said action to be in the best interests of Monroe County.

METHOD OF AWARD:

Monroe County intends to award the bid to the lowest responsive and responsible bidder, based on the **TOTAL**. **Bidder must bid on all items in order to be considered.** The County reserves the right to reject any and all bids if the Purchasing Manager deems said action to be in the best interest of the County.

CONTRACT TERM:

Contract will start with the date of the contract award and run through **February 28, 2013**, with the option to renew the contract up to four (4) additional twelve (12) month periods with the mutual consent of both parties.

PRICE CHANGES:

Price changes may be proposed by either party no later than forty-five (45) days prior to contract extension, based upon manufacturer price changes which must be supported with documentation. Should price changes not be acceptable to both parties, the contract will not be extended. Prices may change only at the time of extension.

MINIMUM ORDER:

No minimum order is specified for this contract. Agencies must be able to order as needed. **Political subdivisions and others authorized by law may participate in this contract.**

DELIVERY:

All deliveries to be F.O.B. Monroe County to agency as specified by a Purchase Order. Delivery costs must be built into the unit prices bid. Deliveries must be made within **two (2) weeks** after receipt of purchase order number. The County reserves the right to terminate the contract in the event the specified delivery time is not met.

PURCHASE ORDER ISSUANCE:

Delivery of services may be directed by the receipt of a Purchase Order only. **Items that are not part of this bid will not be paid for by Monroe County.** As to all purchase orders issued by Monroe County, exceptions may only be authorized, in writing, by the Purchasing Manager or her authorized agent prior to delivery.

**BILLING
PROCEDURE:**

All invoices for items sold any authorized agency as a result of this contract must be billed in the following manner: Purchase Order #, Quantity, Description of Item Purchased, BP#, Item #, Extension and Total. **ALL INVOICES MUST BE MARKED WITH THE PURCHASE ORDER NUMBER. INVOICES WITHOUT THIS INFORMATION WILL NOT BE PROCESSED FOR PAYMENT.**

**WARRANTY/
GUARANTEE:**

All warranties by manufacturer shall apply. Bidder shall, as part of its proposal, furnish its warranty/guarantee for all goods/services to be furnished hereunder. As a minimum, Bidder shall warrant all goods for a period of one (1) year from date of acceptance. Bidder shall be obligated to repair or replace all defects in material or workmanship, which are discovered or exist during said period. All labor, parts and transportation shall be at Bidder's expense.

**UNCONTEMPLATED
PURCHASES:**

Monroe County reserves the right to request separate bids for such quantities of items on this contract that may be best procured via separate public bid offering and to otherwise act in furthering its own best interests.

SUBCONTRACT:

The Contractor shall not subcontract any work without first obtaining the written consent of the Monroe County Purchasing Manager.

RELATED ITEMS:

The County reserves the right to add miscellaneous related items to this contract during the contract term upon agreement by both parties as to the price. Approval must be given in writing by the Purchasing Manager or her Designee.

**REPORT OF
PURCHASE:**

The Contractor must, upon request, provide the County Purchasing Manager with detailed information showing how much of each item was delivered to any and all agencies under this contract. This includes deliveries to not only the County but any other municipality or agency which orders from this contract.

OTHER AGENCIES:

The Contractor(s) **must** honor the prices, terms and conditions of this contract with political subdivisions or districts located in whole or in part within Monroe County. In addition, the contractor **may**, but is not required to, extend the prices, terms and conditions of this contract to any political subdivision or district located in New York State. Usage of this contract by any of these other political subdivisions or districts will have to be coordinated between that subdivision or district and the contractor. Orders placed against this contract between any subdivision or district will be contracts solely between the Contractor(s) and those entities. Monroe County will not be responsible for, nor will it have any liability or other obligation for, such contract between the Contractor(s) and any third party.

INDEMNIFICATION:

The Contractor agrees to defend, indemnify and save harmless the County, its officers, agents, servants and employees from and against any and all liability, damages, costs or expenses, causes of action, suits, judgments, losses and claims of every name not described, including attorneys' fees and disbursements, brought against the County which may arise, be sustained or occasioned directly or indirectly by any person, firm or corporation arising out of or resulting from the performance of the services by the Contractor, arising from any act, omission or negligence of the Contractor, its agents and employees or arising from any breach or default by the Contractor under this Agreement. Nothing herein is intended to relieve the County from its own negligence or misfeasance or to assume any such liability for the County by the Contractor.

**BP#0203-12
TRAFFIC MARKING PAINT
SPECIFICATIONS**

SCOPE:

These specifications cover waterborne traffic paint for application on bituminous or portland cement, concrete and asphalt pavements using department-owned spray equipment at application temperatures of 60 to 150°F. The paint shall be capable of receiving and holding glass beads for producing reflectorized traffic markings.

The attention of the bidder is specifically directed to the following requirement: Any paint furnished under this provision that contains non-approved constituents or does not otherwise meet these specifications shall be disposed of by the supplier and immediately replaced with acceptable material strictly at the supplier's expense, including handling and transportation charges. Furthermore, that disposal and replacement process shall include the total quantities of any contaminated paint caused by pumping unsatisfactory material into the department's storage tanks already containing paint. It is to be expressly understood that this requirement is a part of the bid.

ACCEPTABLE MANUFACTURERS:

Aexcel #72W - A042 White Jet Dry (60 Sec.)
Aexcel #72Y - A056 Yellow Jet Dry (60 Sec.)
Aexcel #72W - A037 White Fast Dry (60-90 Sec.)
Aexcel #72Y - A044 Yellow Fast Dry (60-90 Sec.)
Ennis Paint #TT - P - 1952, White and Yellow (60-90 Sec.)
Sherwin Williams, Hotline Fast Dry #TM2174 - White
Sherwin Williams, Hotline Fast Dry #TM2317 - Yellow
OR County-Approved Equivalent

DELIVERY AND PACKAGING:

Delivery for Monroe County to be F.O.B. Destination. **Vendor must contact the department at (585) 760-7747 at least 24 hours prior to delivery.** Unless requested by Monroe County, no more than two truckloads (5940 gallons) are to be delivered on any given date. Vendor must be prepared to make deliveries in the morning, preferably by 7:00 AM. The first delivery is to be scheduled between May 1-15, 2012. Subsequent deliveries will be scheduled by Monroe County approximately every three (3) weeks. Paint is to be shipped in 275 gallon repaltainers.

A repaltainer container featuring a quick-disconnect valve, double-wired cage, PE pallet and virgin PE bottle. The 275 gallon repaltainer exceeds UN specifications for PG II & III liquids. **Containers must have toll free phone numbers** on them to arrange for pick up at no additional cost to the County.

<u>Repaltainer Specifications</u>						
Nominal Capacity	Width	Length	Height	Approx. Tare Weight	Max Gross Weight	UN Marking
275 GAL (1,040L)	39.5" (1000 mm)	47.24" (1200 mm)	45.67" (1160 mm)	205 lbs. (93 kg)	4,557 lbs. (2065 kg)	UN31HA1/Y

ALL BIDDERS MUST SUBMIT DETAILED MANUFACTURER SPECIFICATIONS FOR THE PRODUCTS OFFERED, INCLUDING THE REPALTAINER.

**BP#0203-12
TRAFFIC MARKING PAINT
UNIT PRICE SHEET**

ITEM	DESCRIPTION	ESTIMATED QUANTITY	UNIT PRICE
1	WHITE 60-90 SECOND DRY TRAFFIC PAINT, 275 GALLONS/REPALTAINER <u>LIST MANUFACTURER AND PRODUCT YOU ARE OFFERING:</u> FRANKLIN PAINT CO., INC – PRODUCT #2014 WHITE HYDROPHAST	70 REPALTAINERS	\$2,585.00/Tote* *275 gallon tote with 250 gallon fill – see Spec Model MX1000
2	YELLOW 60-90 SECOND DRY TRAFFIC PAINT, 275 GALLONS/REPALTAINER <u>LIST MANUFACTURER AND PRODUCT YOU ARE OFFERING:</u> FRANKLIN PAINT CO., INC. – PRODUCT #2015 YELLOW HYDROPHAST	95 REPALTAINERS	\$2,585.00/Tote* *275 gallon tote with 250 gallon fill – see Spec Model MX1000

3	HYDROPHAST WATERBORNE (B), PRODUCT #2023 BLACK, 5 GALLON PAILS	\$1308.00/PAIL
4	SOLVENT BASED PAINT, WHITE LOW VOC CHLORINATED RUBBER, 5 GALLON PAILS	\$69.75/PAIL
5	SOLVENT BASED PAINT, BLACK LOW VOC CHLORINATED RUBBER, 5 GALLON PAILS	\$64.00/PAIL
6	SOLVENT BASED PAINT, YELLOW LOW VOC CHLORINATED RUBBER, 5 GALLON PAILS	\$70.75/PAIL
7	YELLOW FAST DRY HYDROPHAST TRAFFIC PAINT, 5 GALLON PAILS	\$55.50/PAIL
8	BLACK FAST DRY HYDROPHAST TRAFFIC PAINT, 5 GALLON PAILS	\$52.00/PAIL
9	RED FAST DRY HYDROPHAST TRAFFIC PAINT, 5 GALLON PAILS	\$75.75/PAIL
10	WHITE FAST DRY HYDROPHAST TRAFFIC PAINT, 5 GALLON PAILS	\$57.75/PAIL

PAINT ITEMS 3-10 REQUIRES A COMBINED MINIMUM SHIPMENT OF 24 PAILS.