



Maggie Brooks  
County Executive



Robert J. Duffy, Mayor  
City of Rochester, NY



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## *Joint News Release*

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For Release: Wednesday, September 13, 2006

### **BROOKS, DUFFY, GARGANO ANNOUNCE HF TECHNOLOGIES CREATING 76 NEW JOBS**

Company Moving China Manufacturing Operation to Rochester

Monroe County Executive Maggie Brooks, Rochester Mayor Robert J. Duffy and Empire State Development Chairman Charles A. Gargano today announced that HF Technologies, a manufacturer of components used primarily in business machines, is investing more than \$1 million to close its Beijing, China manufacturing operation and relocate that work into expanded facilities in the City of Rochester. The project is expected to create 76 new jobs over the next five years.

*“This announcement underscores that when we work together and bring our strengths to the table, Monroe County can compete for jobs and investment, even against China,”* said Monroe County Executive **Maggie Brooks**. *“HF Technologies’ decision to move its China operations to Rochester is proof that Monroe County is a viable and attractive place to do business. Once again, our highly skilled workforce helped give us a competitive edge. HF Technologies is representative of the smaller companies that are driving job growth in our community. It is companies like this that really speak to the future of our economy. I thank HF Technologies for its investment and most of all, for its commitment to create new manufacturing jobs in our community.”*

*“I am thrilled that HF Technologies is expanding in the City of Rochester. We are witnessing ‘outsourcing’ in reverse. Jobs are coming back to this county and to our city. This success story tells the world that this community is vital and competitive,”* said Mayor **Robert J. Duffy**. *“This project also shows the power of cooperation. When our Economic Development Department first started working with HF Technologies we joined forces with the County of Monroe and the State of New York and together, we assembled a winning package. I look forward to future successes.”*

*“This project is strong evidence that New York State is poised to continue on its path towards a strong and bright economic future,”* said Empire State Development Chairman **Charles A. Gargano**. *“Governor Pataki has implemented policies that allow companies such as HF Technologies to make their homes in New York State and encourage them to grow here. This project is a true victory for the Finger Lakes region and our entire state. I congratulate HF Technologies on its decision to invest in Rochester.”*

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## **HF Technologies**

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*“I am very excited to announce that we are growing here in Rochester, New York,”* said HF Technologies President **David Fletcher**. *“We had several alternatives for this investment including finding another joint venture partner in China. But, based upon the tremendous workforce we have here and the incentives provided by New York State, Monroe County and the City of Rochester, the decision to expand in Rochester was easy. I wish to thank Governor Pataki, County Executive Maggie Brooks and Mayor Robert Duffy and for the invaluable assistance they and their economic development staffs provided us.”*

HF Technologies is a manufacturer of Teflon and silicone coated rollers and other components used predominantly in copiers and printers. The company sells to customers such as Xerox, Danka, Nexpress, Parts Now, Lexmark and Compuser. HF Technologies recently dissolved a joint venture in China and is relocating that work into its facilities at 832 and 920 Emerson Street. As part of the project, the company will purchase \$612,000 in new equipment and incur \$775,000 in relocation, training and renovation expenses.

Other partners that made this project possible include the Canandaigua National Bank, which is assisting with term loan financing. The Genesee/Finger Lakes Regional Planning Council is contributing a low-interest loan. RochesterWorks, Inc. will also be providing training funds for workforce development.

In consideration of HF Technologies commitment to growing its business locally, the City of Rochester is providing a \$30,000 grant for building renovation expenses and a \$200,000 low-interest equipment loan. Monroe County is offering assistance through the GreatRate program for the purchase of equipment. In addition, HF Technologies is eligible to apply to Empire State Development for a grant of up to \$125,000 to be used toward its relocation expenses. The company is also eligible for New York State Empire Zone benefits as a “Regionally Significant Manufacturing Project”.

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