



Monroe County Legislature

YVERSHA M. ROMÁN

President

May 6, 2025

To The Honorable
Monroe County Legislature
39 West Main Street
Rochester, NY 14614

OFFICIAL FILE COPY	
No.	250141
Not to be removed from the Office of the Legislature Of Monroe County	
Committee Assignment	
URGENT	-L

RE: Confirmation of Appointment to the County of Monroe Industrial Development Agency

Honorable Legislators:

I, Yversha Román, President of the Monroe County Legislature, in accordance with Sections 856 and 916 of the General Municipal Law, do hereby submit to Your Honorable Body for your consideration, the appointment to the County of Monroe Industrial Development Agency of Mr. Brian E. Hickey of 17 Creek Ridge, Pittsford, New York 14534, for a term that will commence immediately, and who shall serve at the pleasure of the Legislature.

The specific legislative action required is to confirm the appointment of Mr. Brian E. Hickey of 17 Creek Ridge, Pittsford, New York 14534, to the County of Monroe Industrial Development Agency, in accordance with Sections 856 and 916 of the General Municipal Law, for a term that will begin immediately and will serve at the pleasure of the Legislature.

The legislative action requested in this referral is not an "Action" as that term is defined in 6 NYCRR § 617.2(b), and is not subject to review under the State Environmental Quality Review Act.

This action will have no impact on the revenues or expenditures of the current Monroe County budget.

Sincerely,

Yversha Román
President of the Legislature

By Legislators _____ and _____

Intro. No.

RESOLUTION NO. _____ OF 2024

**CONFIRMING APPOINTMENT TO THE COUNTY OF MONROE INDUSTRIAL
DEVELOPMENT AGENCY**

BE IT RESOLVED BY THE LEGISLATURE OF THE COUNTY OF MONROE, as follows:

Section 1. In accordance with Sections 856 and 916 of the General Municipal Law of New York State, the following appointment is confirmed:

County of Monroe Industrial Development Agency

- Brian E. Hickey of 17 Creek Ridge, Pittsford, New York 14534, for a term to begin immediately, and who shall serve at the pleasure of the Legislature.

Section 2. This resolution shall take effect in accordance with Section C2-7 of the Monroe County Charter.

File No. 25-

ADOPTION: Date: _____

Vote: _____

BRIAN E HICKEY

71 Creek Ridge, Pittsford, NY 14534

Professional Summary

Held numerous leadership positions over the course of a 46-year career in Commercial Banking. Retired in December 2020. Resided in New York State for entire life. Most working life was spent in the Rochester NY area with brief periods in the NYC area and Buffalo NY.

Responsibilities over the last 26 years were devoted to co-leading Commercial Banking for M&T Bank, headquartered in Buffalo, NY. Within that period, also served as Rochester Regional President for 12 years. Currently serve as a consultant.

Commercial Banking leadership entailed overseeing Commercial Lending, Commercial Real Estate Lending and Auto Floor Plan Lending throughout the Northeastern and Mid-Atlantic States as well as Florida with the exception of New York City and Washington D.C. Total annual revenue at the time of retirement approximated \$2Billion with loan commitments of approximately \$80Billion. Responsible for fee-based businesses, product development, marketing and technology investment in support of commercial banking. Managed the bank's relationships with federal, state and local governments.

Work History

2021-Present- M&T Bank - Consultant

1994-2020 - M&T Bank

1989-1994 - HSBC (Marine Midland) Rochester NY - Regional President and Western Regional Executive

1974-1989 - Chase Bank, Lincoln First Bank, Chase Lincoln First Bank

Commitment to Monroe County and Rochester

As a community banker, was devoted to helping make Monroe County and Rochester a more successful community for all its citizens.

- Developed M&T Bank's Low Income Housing Tax Credit Group which invested in more than 20 developments in Monroe County resulting in 3200 affordable housing units.
- United Way of Greater Rochester and the Finger Lakes - Co-chaired Success by Six and Kids on Track Initiatives. Member of the Million Dollar Roundtable.
- Nazareth University - past Chairperson of the Board of Directors and longtime board member. Sponsored the creation of the Brian and Jean Hickey Center for Interfaith Studies and Dialogue to promote understanding among people of different faiths. Adjunct faculty member in the school of business.
- Greater Rochester Chamber of Commerce (formerly Rochester Business Alliance) - past Chairperson and longtime board member
- Unshackle Upstate- Founder of non-partisan advocacy organization to promote business growth in New York State

Education

RIT- Masters Business Administration

St. Bonaventure University- Bachelors Business Administration