


*Monroe County  
Clerk of the Legislature*

**Diana M. Christodaro**  
Clerk



**David Grant**  
Deputy Clerk

**MEMORANDUM**

**TO:** Legislators, Directors, Staff and Media   
**FROM:** Diana M. Christodaro, Clerk of the Legislature  
**DATE:** June 25, 2018  
**RE:** Matter of Importance – File No. 18-0204

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**18-0204 – Authorize a Contract with Beth Platt & Associates, Inc. to Provide Third Party Health Insurance Billing Services for Monroe Community Hospital –  
As a Matter of Importance – County Executive Cheryl Dinolfo**

This referral was not made to committee at the preceding meeting of the Legislature on June 12, 2018, but has been determined by President Dr. Joe Carbone to be of sufficient importance to warrant referral between Legislative meetings, pursuant to Section 545-24 (C) of the Rules of the Monroe County Legislature.

Attachments



# Office of the County Executive

MONROE COUNTY, NEW YORK

Cheryl Dinolfo  
County Executive

June 25, 2018

<b>OFFICIAL FILE COPY</b>
No. <u>18C204</u>
Not to be removed from the Office of the Legislature Of Monroe County
Committee Assignment <b>HUMAN SERVICES</b> -L
<b>WAYS &amp; MEANS</b>

To The Honorable  
Monroe County Legislature  
407 County Office Building  
Rochester, New York 14614

Subject: Authorize a Contract with Beth Platt & Associates, Inc. to Provide Third Party Health Insurance Billing Services for Monroe Community Hospital

Honorable Legislators:

I recommend that Your Honorable Body authorize a contract with Beth Platt & Associates, Inc., in an amount not to exceed \$40,000, to provide Third Party Health Insurance Billing Services for Monroe Community Hospital (MCH), for the period of July 1, 2018 through June 30, 2019, with the option to renew for two (2) additional one-year terms, in an amount not to exceed \$40,000 annually.

Changes in Medicaid reimbursement formulas for nursing homes have created the opportunity for MCH to benefit financially from billing for physician services historically included in its daily Medicaid rate. Due to the growing number of insurance companies representing patients/residents at MCH and the complexity of their respective billing and software systems, MCH feels it would be advantageous to contract with a firm specializing in medical billing versus hiring additional staff to do so.

A Request for Proposals was issued for this contract with Beth Platt & Associates, Inc. rated the most qualified to provide this service.


**The specific legislative action required is to authorize the County Executive, or her designee, to execute a contract, and any amendments thereto, with Beth Platt & Associates, Inc., 2100 Penfield Road, Box 29, Walworth, New York 14568, to provide Third Party Health Insurance Billing Services for Monroe Community Hospital, in an amount not to exceed \$40,000, for the period of July 1, 2018 through June 30, 2019, with the option to renew for two (2) additional one-year terms, in an amount not to exceed \$40,000 annually.**

Funding for this contract is included in the 2018 operating budget of Monroe Community Hospital, fund 9012, funds center 6201040000, A & G Patient Accounts, and will be requested in future years' budgets. No additional net County support is required in the current Monroe County budget.

The records in the Office of the Monroe County Treasury have indicated that neither Beth Platt & Associates, Inc., nor its principal officer, Elizabeth Platt, Chief Financial Officer, owe any delinquent Monroe County property taxes.

I recommend that this matter be referred to the appropriate committee(s) for favorable action by Your Honorable Body.

Sincerely,

  
for Cheryl Dinolfo  
Monroe County Executive

CD:db